

MINUTES
CITY OF DENTON
ECONOMIC DEVELOPMENT PARTNERSHIP BOARD
May 11, 2016

After determining that a quorum was present, the Economic Development Partnership Board Convened on Wednesday, May 11, 2016 at 11:28 a.m. The meeting was held at the Chamber of Commerce, 414 W. Parkway, Denton, TX 76201.

PRESENT: Cleve Breedlove, Greg Johnson, Carrell Ann Simmons, Jim Fykes, Larry Parker, John Baines, Dianne Costa, John Gilmer, and Tom McCoy

ABSENT: Marty Rivers, Neal Smatresk, and Chris Watts

EX-OFFICIO: Present: George Campbell, Chuck Campbell ABSENT: Jamie Wilson

STAFF PRESENT: Jon Fortune, Bryan Langley, Aimee Bissett, Caroline Booth, Julie Glover, Michelle Cunningham, Julie Glover, Erica Sullivan, Christina Davis, Michelle Coughlin, Karen Boeker and Adam Gawarecki

1. WORK SESSION

A. EDP16-025 Receive a report, hold a discussion, and give staff direction regarding the proposed FY 2016-17 budgets of the City's Economic Development Division and the Chamber's Office of Economic Development.

Carpenter stated the Chamber of Commerce Board of Directors approved the recommendation of the Chamber Office of Economic Development's FY 2016-17 to the EDP Board. Gawarecki spoke about the budget and emphasized the Marketing Schedule, in which the focus will be in-state and nationwide travel in order to network with site selectors, industry leaders, and various other economic development organizations. Gawarecki also mentioned the completion of his IEDC training, which presents a cost differential savings from the FY 2015-16 budget.

Booth presented the proposed FY 2016-17 budget for the City's Economic Development Division. Booth highlighted the Economic Development Division's FY 15-16 performance measures accomplishments, and also emphasized the FY 16-17 goals. Booth also gave information about Total Impact 2.0 from Impact DataSource, Jobs EQ from Chmura Economics & Analytics, and customer relationship management software, all of which are requested as supplemental packages in the FY16-17 budget.

- B. EDP16-026 Receive a report, hold a discussion, and give staff direction regarding the nomination of WinCo Foods, LLC, to the Office of the Governor, Economic Development and Tourism as an Enterprise Project under the Texas Enterprise Zone Program.**

Booth explained that The Texas Enterprise Zone Program is a State of Texas economic development tool to promote job creation and capital investment in economically distressed areas of the state, and the establishment of an Enterprise Zone has no fiscal impact to the City. The zone enables the project to be eligible to receive state funds based on job creation in the zone, and there are only 150 projects approved per year. The property included within the boundaries of the proposed WinCo, L.L.C Enterprise Zone represents the company's 77-acre distribution center site at 300 S. Western Boulevard, and if approved in the June 2016 application cycle, the project will receive designation from June 1, 2016 to June 1, 2021. WinCo has a projected capital investment of \$90 million at the distribution center site during this time frame, with a current plan to create 165 new full-time jobs.

Costa asked if WinCo is the only company that has applied. Booth answered yes, WinCo is the only company that has applied for this application cycle. Booth mentioned that Target and Aldi previously applied.

- C. EDP16-027 Hold a discussion regarding Leadership Denton 2016 recommendation to create the Denton Technology Council.**

Bissett opened the discussion about the Leadership Denton Class of 2016's recommendation to create a Denton Technology Council, and suggested forming an informal group, not a Board or Commission. Parker asked if there would be private sector involvement and Bissett mentioned that currently there is no private sector involvement, but moving forward that would be welcome and appreciated. Baines mentioned that he would like minority and gender consideration when the group members are selected. Simmons asked if City funds would be used by the Technology Council, and Aimee confirmed that City funds would not be used, as the Council would be set-up as a non-profit organization. Baines, Fykes, McCoy and Campbell will meet with Aimee to further discuss the Technology Council Concept before the next EDP meeting.

1. REGULAR MEETING

- A. EDP16-024 Consider approval of the minutes of the April 13, 2016, meeting.**

Gilmer motioned to approve the minutes as presented. Simmons seconded the motion. The minutes were approved unanimously with a vote of 9-0.

- B. EDP16-028** Consider a recommendation to the Denton City Council regarding approval of the proposed FY 2016-17 budgets of the City's Division of Economic Development and the Chamber's Office of Development.

Baines motioned to recommend the proposed FY 2016-17 budgets of the City's Division of Economic Development and the Chamber's Office of Development to the Denton City Council. Costa seconded the motion. The recommendation was approved unanimously with a vote of 0-9.

Fykes motioned to approve the budget supplemental for Total Impact 2.0 for one year, with a second year review. Costa seconded the motion. The motion was approved unanimously with a vote of 9-0.

- C. EDP16-029** Consider a recommendation to the Denton City Council regarding nomination of WinCo Foods, LLC, to the office of the Governor, Economic Development and Tourism as an Enterprise Project under the Texas Enterprise Zone program.

Costa motioned to approve the recommendation to the Denton City Council of WinCo Foods, LLC, to the office of the Governor, Economic Development and Tourism as an Enterprise Project under the Texas Enterprise Zone program. Simmons seconded the motion. The motion was approved unanimously with a vote of 9-0.

Meeting adjourned at 12:30 p.m.

